



10 mins

HOW DO I create a Multi-Media Schedule in MediaPlanner+ using TouchPoints CP data?

IPA Channel Planner data contains Print, TV, VOD, Website, Cinema, Radio, Direct Mail and SMS media. You can create a multi-media schedule using MediaPlanner+ to show the combined reach and frequency across all platforms and what each media brings to the mix.

Source: IPA TouchPoints 2017 (TPT17)

- Select MediaPlanner+ from the applications menu on eTelmar (figure 1) and select expert mode (figure 2).
- Click on the **Target** button located at the top of the Screen. The Target Manager screen will appear showing all previously created targets. To create a new target click on the 'New Target' button located in the bottom left corner (figure 3).
- Select the TouchPoints survey you wish to use, then click on 'OK' (figure 4).
- Create your target audience in the coding screen that appears (figure 5). For this example, we used 2 audiences; 1 – All Respondents, 2 – Men 45+ ABC1

TIP: Tidy your coding titles in this screen by double clicking in the title field, making it easier to read in the planning screen.



e.g., 'Male and Age 45-54 or Age 55-64 or Age 65-74 or Age 75+ and Social Grade ABC1' amend this to **Men 45+ ABC1**.

- Now select your media vehicles. You can search for specific titles using the search box located in the bottom left corner. For this example, we have used radio, internet, cinema, TV and press titles (figure 6).
- When planning across multi-media platforms we strongly advise that you make use of the **Media Types** box. This tailors column headings for each media (figure 7). For example, 'Insertions' column for press, 'Total Impacts' for Internet and 'GRP's' for TV.

Figure 1

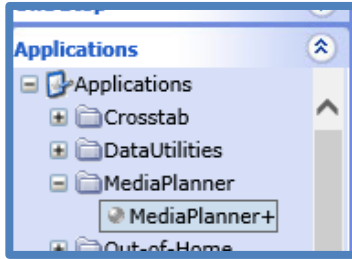


Figure 2

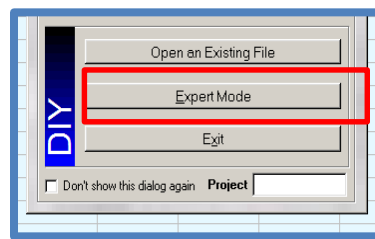


Figure 3

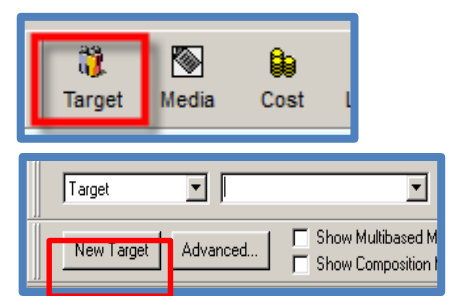
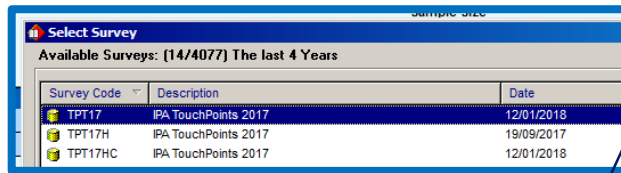


Figure 4



Defined Targets - (2)		
Title	Code	
1 All Adults (15+)=All	All	
2 Men 45+ ABC1	MM AND ABC1 AND (A4554,A5564,A6574,A7599)	

Figure 5

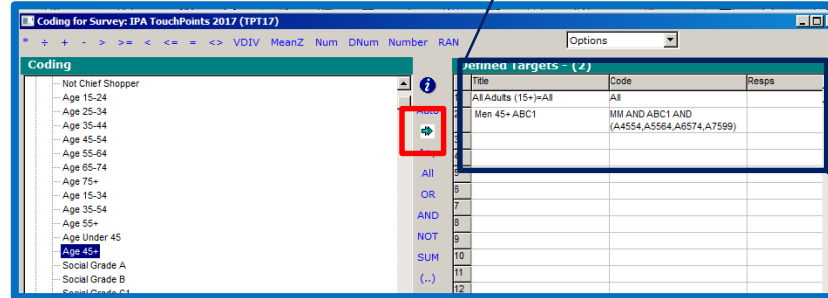


Figure 7

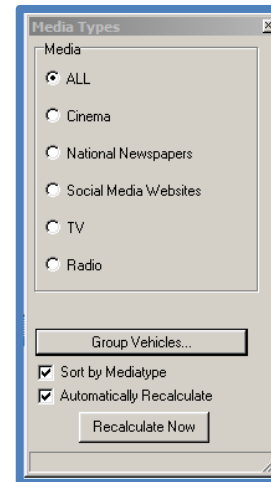
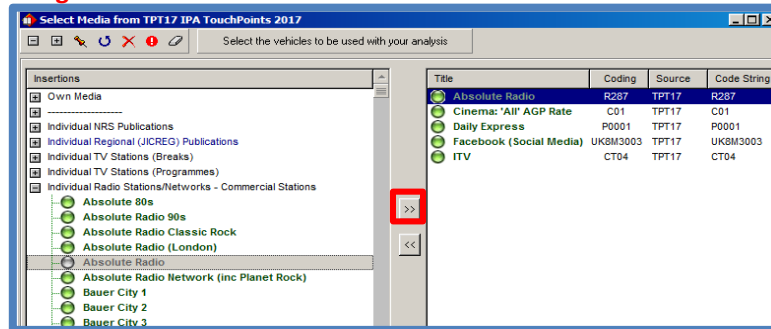


Figure 6



g) Select **National Newspapers** in the **Media Types** box. All press titles will appear in the input grid. You can amend any of the columns in **blue text**. Input 2 insertions in the **Daily Express** (figure 8).

Figure 8

All Adults (15+)=AI ...		Men 45+ ABC1		Readership	Readership	Composition
Insertions	Insertions	[000]	%	Index		
Daily Express	2	211	2.96	187		

h) Select **TV** in the **Media Types** box. All TV Stations will appear in the input grid. Type **50** into the **GRP** column (**Gross Rating Point, same as TVR's**). MediaPlanner+ will automatically allocate the spots throughout the week (if you have 1 week input) using natural delivery (figure 9). To view the **spot lay down**, double click on the TV station name (figure 10).

Figure 9

All Adults (15+)=AI ...		Men 45+ ABC1		Week	Reach	Reach	Total	Total	Avg
Insertions	Spots	Count	[000]	%	GRPs	Impacts [000]	Frequency		
ITV	17	1	2,398	33.7	49.99	3,558	1.48		

i) Select **Radio** in the **Media Types** box. All Radio Stations will appear in the input grid. Type **40** into the **GRP** column (Gross Rating Point). MediaPlanner+ will automatically allocate the spots throughout the week (if you have 1 week input) using natural delivery. To view the **spot lay down**, double click on the Radio station name.

Figure 10

The screenshot shows the 'Spot Plan for ITV' window. At the top, it displays the target 'Men 45+ ABC1' with a population of 7,117 (000) and a sample of 7,211. Below this is a grid showing the schedule for Week 1, with columns for days (M-F, Sat, Sun) and time slots. Each cell in the grid contains a rating value. For example, on Monday, the 09:00-09:29 slot has a rating of 0.60, and the 12:00-16:29 slot has a rating of 0.88. The bottom of the window contains summary statistics for the week, such as 'Spots: 17', 'Total Impacts [000]: 3,558', and 'Total GRPs: 49.99'. There are also buttons for 'Recalc', 'Ratings...', 'Copy To...', and 'Expanded Editor...'.

j) Select **Cinema** in the **Media Types** box. All Cinema Advertising will appear in the input grid. For cinema, the input metric is **Total Admissions (000)** (The number of 'bums on seats' in the cinema'). Input **100,000** into the **Total Admissions (000)** column. Please note that the column is in thousands, so to achieve 100,000 impacts, type in **100**.

Figure 11

	Total	Reach	Reach	Total	Total	Avg.	Total
	Uses	[000]	%	GRPs	Admissions [000]	Frequency	Cost
Total	284.65	3,682	51.73	237.83	16,926	4.60	0.00
Cinema	44.11%	98	1.38	1.41	100	1.02	0.00
National Newspapers	2	260	3.66	5.92	421	1.62	0.00
Social Media Websites	21.16%	1,273	17.88	140.51	10,000	7.86	0.00
TV	17	2,398	33.70	49.99	3,558	1.48	0.00
Radio	265	440	6.18	40.00	2,847	6.47	0.00

k) To view the **total combined reach and frequency** for your multi-media campaign, look at the **Total** line at the bottom of the result screen e.g., **total combined reach for Men 45+ ABC1 is 51.73%** (figure 11).

TIP: You can export your schedule to Excel by clicking on the Export button located in the top right corner. 